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Uw referentie
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Europoort, 23rd November 2015

To whom it might concern

LETTER OF REFERENCE

This letter of reference refers to the performance of the Crude Oil Tank **TK-110** cleaning by ARKOIL Technologies Nederland B.V. (hereafter referred as ARKOIL) for BP Raffinaderij Rotterdam B.V. (hereafter referred as BP).

By this letter we confirm that ARKOIL fulfilled its obligation according to the Contract No 4500133613 and continually produced a high standard in the following:

the production of Risk Assessments and Method Statements.

These are relevant to the task, and contain all necessary information to ensure all aspects have been considered.

ARKOIL has consistently provided an effective and thorough Safe Work Procedures and have followed through with experienced and qualified personnel to execute tank cleaning project on-time and with a very high focus on the safety of the crew and facility.

ARKOIL on a short notice mobilized an experienced planning crew and when the actual cleaning started in March 2015, the crews were excellent in their flexibility to meet BP's schedule, with their attention to detail in executing the procedures, and compliance with wearing the appropriate PPE. ARKOIL team also prepared detailed and timely reports to the project managers.

ARKOIL Non-man Entry Crude Oil Tank Cleaning system renders possible to clean the inner side of the tank and dissolved the accumulated sludge into three fractions: hydrocarbons, water, sediments as well as recover the oil simultaneously with tank cleaning.

ARKOIL Non-man Entry Crude Oil Tank Cleaning system did not cause any emissions of harmful substances into the atmosphere and complies with the required European Safety and Environmental Standards.

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In conclusion, BP considers ARKOIL as a reliable and efficient company, which delivers the highest standards of work.

Regards,

BP Raffinaderij Rotterdam B.V.

A handwritten signature in blue ink, appearing to read 'Richard Verhey', is written over the typed name and title. The signature is stylized and includes a large loop and a vertical stroke.
Richard Verhey
Procurement Specialist